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MONEY MAKING FORMULAS

FROM

National Scientific Laboratories.

618 East Main Street

Richmond - Virginia.

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SPECIAL BEVERAGE FORMULAS

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The following formulas produce an excellent line of Real Beverages, cordials etc. These drinks are made up by using concentrated flavors which may be secured from the Wm. J. Bush Co, Manufacturing Chemists, 100 Williams St., New York, N.Y. The flavors are mixed as instructed below and then you have what is known as-A FLAVORED SYRUP. This flavored syrup is your base to to the syrup is added corbonated water. You can put the bev rages out in bottled form or you can sell the syrup to the soda fountain trade ∕ the same as CoCo Cola Co and other beverage manufacturers are doing. The SIMPLY SYRUP referred to in the following formulas is made as follows: 5 pounds sugar are dissolved in 5 pints of boiling water, stirring with a wooden stick to help solution. This will make approximately one gallon of simple syrup. When this is cool the flavors and other ingredients are added, and the FLAVORED syrup is stirred thoroughly. Then it is filtered through a silk cloth, canton flannel or felt filter bag. A certain amount of this flavored syrup, as stated at the end of each formula given below, is measured out with each bottle at the syruping machine, and then carbonated water is added through the filling machine. The CITRIC ACID SOLUTION 50% referred to later on in the formulas is made as follows: Dissolve 4 pounds of citric Acid Crystals in 1/2 gal. boiling water, and make up to one gallon with cold water. The formulas are now made as follows: --

Blackberry

Simple Syrup	1 gallon
Sol. Blackberry Flavor	1 & 1/2 to 2 ozs,
Citric Acid (50%) solution	1 to 2 ozs.
Sugar Color "2 Stars"	5 ozs. or to suit.

Use 1-1/2 ozs. per 10 oz. Bottle.

Blood Orange

Simple Syrup	1 gallon.
Sol. Blood Orange Flavor	1 & 1/2 ozs.
Citric Acid Solution (50%)	2 ozs. (one oz.)
Liq. Orange Color #3116	1/2 oz.

Use 1 -3/4 ozs. per 10 oz. bottle

Champagne Cider

Simple Syrup	1 gallon
Sol. Champagne Cider Flavor	1 & 1/2 ozs.
Citric Acid Sol. (50%)	2 ozs.
Sugar Color "2 Stars"	1/2 oz. or to suit.

Use 1 - 1/2 ozs. per 10 oz. bottle.

Cherry

Simple Syrup ..... 1 gallon
Sol. Cherry Flavor.... 1 & 1/2 ozs.
Citric Acid Solution (50%) 1 oz.
Liq. Raspberry Red Color (fr. Cert.) 1/2 oz.
Sugar Color "2" Stars..... 1 oz.

Use 1 & 1/2 ozs. per 10 oz. Bottle.

Hot Tom

Simple Syrup ..... 1 gallon
Sol. Hot Tom Flavor ..... 2 ozs.
Citric Acid Solution (50%) .. 2 ozs.
Sugar Color "2 Stars" ..... 1/2 oz. or to suit.

Use 1 & 1/2 ozs. per 10 oz. bottle.

Root Beer

Simple Syrup ..... 1 gallon
Root Beer Emulsion #3182 1 & 1/4 ozs.
Citric Acid Solution (50%)... 1 oz.
Gum, Foam extra Conc. ..... 1/4 oz.
Sugar color "2 Stars" ..... 3 ounces.

Use 1 & 1/2 ozs. per 10 oz. bottle.

All of the above flavors, colors, emulsions etc. can be secured from Wm. J. Bush Co., 100 Williams St., N.Y. City. at the following prices:-

Soluble Blackberry Flavor ..... $9.00 per gallon.
" Blood Orange " ..... 9.75 " "
" Champagne Cider"..... 9.00 " "
" Sweet Cherry " ..... 8.00 " "
" Hot Tom " ..... 11.00 " "
" Root Beer " ..... 10.50 " "
Orange Liquid Color #3116
(made from cert. Color) 1.75 Pint
Root Beer Emulsion #3182 ..... 5.75 Gal.
Gum Foam extra conc.....16.00 gal.
"2 Stars" Sugar Color ..... 1.10 "

As the firm of Wm. J. Bush is a very large concern they do not care to do business with any one except those that really mean business. Therefore do not waste your time or theirs in writing for free samples or prices. Simply send them your order enclosing money order for what you need at the above prices and you will receive prompt and intelligent service. Be certain to write your letter in a business like manner and USE A TYPEWRITER to let them know that you are actually in business.

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PHYSICIAN'S TONIC INVIGORATOR.

As a system tonic and for toning up weakened conditions of the body, improving digestion and appetite, and for making good rich blood -- it has no equal,

Fluid extract	Gentian.....	4 pints
Fluid "	Dandelion.....	6 pints
Fluid "	Red Cinchona..	6 ounces
Fluid "	Wintergreen ..	2 pints
Granulated Sugar	.....	12 pounds
Alcohol(95%)	.....	1 gallon
Water sufficient to make ten gallons.		

Mix the fluid extracts in the alcohol, then gradually add the water. Let stand over night, and then filter. Dissolve the sugar in the mixture by stirring without heat.

DIRECTIONS: One tablespoonful before meals and at bedtime. PUT UP in 8 ounce panneled bottles, neatly labeled, and if you wish to give it a more attractive appearance, put each bottle in a neatly printed carton. The percentage of alcohol your remedy contains must be stated on your label: also net contents of bottle.

IN order to secure alcohol, you must secure a permit from the Internal Revenue Commissioner of Washington, D.C. or get in touch with your local or nearest Revenue Commissioner. Your postmaster will tell you where he is located.
BOTTLES from, Whitall, Tatum Co., 46 Barclay St., N.Y. City. Kimble Glass Co., Chicago, Ill or Ill. Glass Co. Alton, Ill, Labels from Payne-Standard Co., Dover, N. J. or Chicago Label & Box Co., Chicago. Secure cartons from this same Co, Ingredients from any wholesale Drug house.
Sell your product according to cost of making. The general rule is to charge about three times what it actually cost to manufacture.
Devore Manufacturing Co., 274 No. High St, Columbus, Ohio who are manufacturing chemists, will manufacture this product for you, or will furnish one equally as good from their own formula, under your name and brand at a very low price, You can then market this product successfully without going into the manufacturing end of the business yourself. Later on, when the business is established, you could begin manufacturing. This is an escellent way to get a start in a profitable business without investing much capital.

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AUTO LUSTRE POLISH

A high grade polish which imparts a mirrow-like finish to all fine cars. Also a very superior high class furniture polish.

Paraffin Oil	1 gallon
Wood alcohol	1/2 gallon
Water	1/2 gallon
Gum Benzoin	2 ounces
Amyl Acetate	1/2 ounce
Oil of Cedar	2 drams.

Dissolve the gum Benzoin in the alcohol. This will probably take two or three days. Then strain the alcohol through a cloth to collect up any sediment or undissolved parts of the gum. Throw away this sediment and to the clear alcohol add the amyl Acetate and oil of cedar then the paraffin oil and lastly add the water and stir well. DIRECTIONS; Shake bottle well before using moisen a piece of cheese cloth with polish and apply to surface to be polished rubbing briskly. Then go over the surface a second time with a clean piece of cheese cloth. You can put this polish up in most any size bottle you desire. Observe what other manufacturers are doing. It is a general rule to sell your product for about three times the cost to make. Secure bottles from Richmond Glass Works, Richmond, Va. Wm tall Tatum Co., 46 Barclay St. N.Y.City. Illinois Glass Co. Alton, Ill. Labels from Fenton Label Co. Phil. Pa. or Chicago Label & Box Co, Chicago, Ill. Secure ingredients from any wholesale drug House.

WONDER FURNITURE & PIANO POLISH

Every home and office uses furniture polish and if you get behind this proposition in a business like manner there is a fortune in store for you. Very easily prepared and affords an excellent profit.

Spirits Turpentine	1 quart
Parafin Oil	3 quarts

Simply mix together.

Directions: same as above for auto polish.

Secure ingredients and other materials from same source as above directed. As to selling price the general rule of three time the cost to manufacture applies. We suggest about a quart bottle for 50 cents. This is an extra big value for the money and you should be able to work up a big trade as this preparation is certain to give satisfaction every time.

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AUTO TOP DRESSING

A reliable top dressing which makes old tops look like new. Manufactured as follows:-

Orange Shellac	3 ounces
Castor Oil	1 dram
Venice Turpentine	1 dram
Gum Sandarac	1 dram
Nigrosine (Black Aniline)	50 grains
Wood alcohol	1 pint.

Crush the shellac and sanderac small and dissolve in the alcohol by placing in a closely stoppered bottle in a warm place and shaking frequently until dissolved. Then add the other ingredients and shake well. DIRECTIONS: Apply with a soft camel's hair brush. Sell in 3 ounce bottles for 25 cents. Secure chemicals from your nearest wholesale drug house. See list in our buyers directory. Als consult buyers directory of other sources of supply.

NO-FREEZE COMPOUND

A positive remedy for preventing the water in automobiles radiators from freezing. Formula:- Crude Glycerine 1/2 gallon, Denatured alcohol 1 & 1/2 gallons. Instructions: Simply mix both together and put up in gallon cans to retail at three times the cost of making. A little Aniline coloring may be added if desired. DIRECTIONS: Add the gallon of anti-freeze to three gallons of water in rediator. Secure ingredients from any wholesale drug house.

SAFETY FIRST WINDSHIELD CLOTH

To make saturate a plain piece of finished cloth such as outing flannel in the following solution. Glycerine 1 pint, Any good grade of liquid soap 1 pint , Carbonate of soda 1 ounce. Any desired coloring may be used. Simply use a package of DIAMOND DYE per instructions on package. Put cloths up in waxed paper envelopes and retail for 50 cents or more according to costs. DIRECTIONS: Have windshield perfectly clear before applying cloth. Put cloth over glass firmly. This will leave a light film which will turn the water. Good for 24 hours. Buy supplies from anywholesale drug house.

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AUTO CYLINDER CARBON REMOVER

This product will appeal to every motorist -- it eliminates carbon and engine trouble, and, as simple as the formula is, it works like magic,

Napthaline Flakes.....	1/2 pound
Kerosene.....	1/2 gallon
Common Salt.....	4 ounces

Shake the above mixture thoroughly and then let stand for several days. Now add one ounce Oil of Cedar and shake thoroughly again. Put up in bottles holding one pint and retail for $1. You can also put up a 50 cents size. DIRECTIONS:- Put about 4 ounces of the Carbon Remover in each pet cock. Let it remain a few minutes and then start engine letting engine run(car standind STILL) for five or ten minutes. The carbon will be expelled through the exaust pipe as if by magic. CAUTION:- As this preparation is very imflammable care must be taken how it is handled. When you get up your label make this statement on it. SECURE bottles from American Glass Works, Richmond, Va. also Illinois Glass Co., Alton, Ill. Secure Labels from Lambooy Label & Trapper Co, Kalamazoo, Mich. Secure Napthaline Flakes from any wholesale drug house. Other ingredients from any wholesale grocer.

ANTI-LEAK FOR AUTO RADIATORS

This is manufactured in convenient powder form, and, when placed in a leaky radiator, it cements the holes automatically. To manufacture this product, take one bushel of WHEAT BRAN, stir in sufficient Diamond Dye of ANY color, and then dry in the SUN or in an oven. PUT UP in quarter pound cartons, neatly labeled, with the directions as follows:- Remove valve from top of radiator and place contents of one package in the water of the leaky radiator. It closes the holes automatically. RETAIL at 25 and 50 cents just as you like. SECURE paper boxes from New York Paper Box Co,, 34 West St. New York, N.Y. or William Koehl Co.,Jamestown, N.Y. PAPER BAGS , neatly printed, may be used to begin with. The above mentioned concerns will supply you with attractive stock labels.

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JET BLACK STOVE POLISH

Here is a product that will give satisfaction every time. Made as follows: Black Lead 2 parts, Copperas 4 parts, Bone Black 2 parts. Mix all together thoroughly then add sufficient water to form a creamy paste. Directions, Apply with rag or sponge or small brush. Put up in tin boxes to retail for 15 or 25 cents. Sell for about four times cost of making. For source of supply see buyers directory,

SANITARY ICE SAVING CLOTH

A summer seller of exceptionally merits. Will find a sale in every home. Made as follows: Select a size of Good Grade OUTING FLANNEL say 36 by 36 inches. The cloths are saturated in a solution made as follows. Melt 1/4 pound paraffine and then add 1 quart of ORDORLESS PARAFFIN OIL. Stir well. Dip cloths in solution and then wring out while still warm. Smooth out cloths and put up in waxed envelopes. Retail about 50 cents each. See buyers directory for source of supplies.

RED CROSS RAT EXTERMINATOR

One of the cheapest and most effective poisions for rats and mice known is BARIUM CARBONATE. Put this up in 2 ounce cardboard boxes and retail for 25 cents, DIRECTIONS: Mix two teaspoonfuls with 8 teaspoonfuls of dough made with equal parts of meal and flour or sprinkle the poison on toasted bread moistened with water. Caution. Make POISON on your label. Keep away from children. Secure this chemical from any wholesale drug house.

SILVER POLISH

Precipitated chalk 3 ounces, ammonia water 3 ounces wood alcohol 4 & 1/2 ounces water enough to make 1 quart. Put the precipitated chalk in a quart bottle add theAmmon water shake thoroughly add wood alcohol and then the water. DIRECTIONS: SHAKE WELL BEFORE USING. Apply with soft cloth or sponge. Polish with dry cloth. Put up in 8 ounce glass bottles and retail for 35 cents. See buyers directory for supplies.

PERFUMED WATER SOFTENER

Powdered Borax 1 ounce, cooking soda 1/2 ounce, Oil Lavender 1 ounce, Oil Bergamont 1 ounce, Oil Lemon 1 ounce, Oil cloves 1 teaspoonful, Oil Cinnamon 1 teaspoonful, Alcohol 2 quarts, Water to make 6 quarts. Dissolve the oils in the alcohol and the borax and cooking soda in 2 quarts water. Mix the two solutions and add enough water to make the 6 quarts. Put up in 8 oz. bottles. Add tablespoonful to the bath. Sell at four times cost to make.

THE ART OF SILVERING MIRRORS.

A mirror 18x36 retails for $4 and up, according to the frame. Yo can make silver for two coats for a glass that size for less than 20 cents. The best and simplest process is as follows:

First take 80 gr. nitrate of silver (eith lunar caustic or crystalized salt) and dissolve in 10 ounces of water, preferably distilled or rain water. To this add 2 ozs. of alcohol and 2 ozs. aqua ammonia. The ammonia is added to the solution drop by drop, until the precipitate at first formed is dissolved. The solution is then allowed to settle for three or four hours, when it is reddy for use, and forms solution #1.

Next take 6 ozs. of water and dissolve in it 24 gr. of nitrate of silver, and add to the same 30 gr. of arsenite or of tartrate of copper, and then add, drop by drop, sufficient ammonia to dissolve the precioitate of oxide of silver at first formed, and the arsenite of tartrate of copper, after which is added 2 oz. of alcohol. Then make a separate solution of 48 grs. of potassa in 86 oz. of water. This last mentioned solution is brought to a boiling temperature in an evaporating dish, after which the solution of nitrate of silver and arsenite of tartrate of copper is added, drop by drop, to the boiling solution of potassa, and the boiling is continued for about an hour, or until a white film collects on the surface, after which it is allowed to cool, When cool, filter, and it is ready for use, and forms solution #2.

Now have the glass to be silvered placed perfectly level on a solid table. In depositing the alloy upon the glass take a suitable quantity of filtered water, preferably rain or distilled water, and add to it equal parts of solution ~~#2 and~~ #1 & 2, and mix the whole thoroughly, and apply this solution in any convenient manner to the glass to be coated, and the deposit immediately commences, and is allowed to continue, say for about ten minutes, until the metal in the is entirely exhausted, when the glass will be covered with a coating of alloy, having a brilliant reflecting surface adjoining the glass.

In order to increase the durability of the coating it is preferable to deposit a second coating upon the first, which is done by repeating the operation before the first coating is dry. After the coating is completed, you can cover the whole with a heavy coat of asphaltum varnish, although this is not necessary, and the metallic alloy is sufficiently hard to stand ordinary wear without it. By the above described process an alloy having all the qualities of hardness and durability of the ordinary alloy of copper and silver is deposited on the glass, and the degree of hardness may be varied or modified by varying the proportions of the different ingredients employed. The success of the operation depends in a great measure on the CLEANLINESS of the surface to be silvered. The slightest speck of dust or grease is sure to show.

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KILEM ROACH POWDER

This is one of the best cockroach powders I have ever seem - also a good bed bug powder. Here is the formula:-

Good insect Powder.....	1 pound
Powdered Cayenne Pepper...	1 pound
Powdered Borax.....	1 pound

Simply mix together rhoroughly. Put up in 4 ounce sprinkle top cans or wide mouth bottles and retail for 10 or 15 cents as desired. DIRECTIONS:- Sprinkle whene cockroaches infest. Secure ingredients from Henry B. Gilpin Co Balt. Md. or from any wholesale druggist. Bottles from Illinois Glass Co. Cartons from Chicago Label & Box Co. Chicago, Ill.

SUPREME FOOT POWDER

This should make an excellent seller as nearly every one suffers more or less with their feet. For perspiring, tired or aching feet nothing is superior to this.

Salicylic Acid.....	6 drams
Boric Acid.....	3 ounces
Powdered Elm Bark.....	1 ounce
Powdered Orris Root.....	1 ounce.
Powdered Talc.....	36 ounces.

Mix all together thoroughly by seiving. Put a teaspoonful in each powder. Place 6 or 12 powders in a neatly printed box and retail for 25 cents.
DIRCETIONS:- Sprinkle one powder in each shoe. Also it is very satisfying to gently rub the powders directly on the feetafter the bath.
Secure Ingrediehts from any wholesale druggist.
Secure cartons and labels from Chicago Label and Box Co. Chicago. They can also sell you a sifter top can.
It is sometimes best to put it up this way too.

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LIQUID STOVE POLISH

Liquid glass 1 pint Water 2 pints Lamp black 1 pound. Put up in bottles about the size of shoe polish bottles and retail for 10 to 25 cents according to cost to make. DIRECTIONS: Mix Liquid glass and water together and stir in lamp black. If you desire it thicker add more lamp black. DIRECTIONS FOR USE: Apply with brush and polish with soft rag.

LIQUID FIRE EXTINGUISHER

Common Salt 10 ounces , Cloride of Magnesum 2 pounds, Sal Ammoniac 1 pound, Nitrate Sodium 1/2 pound , Water 10 pints. Instructions. Simply dissolve the ingredients in the water. Put up in tall gladd bottles that can be secured from Swindell Bros Glass Works, Balt. Md. Buy the ingredients from any wholesale drug house. See our buyers directory. DIRECTIONS: Pour liquid on fire.
Sell according to cost of making. About four times the cost would be about right.

STICKY FLY PAPER

Rosin 2 pounds Boiled Linseed Oil 2 pounds , Castor oil 1 pound, Molasses 4 ounces, Bees wax 2 ounces. Melt the Rosin and beeswax in the oils by the aid of heat using a double boiler. Add the molasses while still hot and spread on Parchment paper using a varnish brush. Before spreading the above solution on the paper prepare the paper as follows. Dissolve the 4 ounces of glue in 12 ounces of water in a double boiler and while still hot apply to paper. See buyers directory for source of supplies.

SANITARY SWEEPING COMPOUND

Sawdust, any quanity. Parafine oil enough to moisten thoroughly. The sawdust may be colored if desired by dissolving diamond dye in water and spraying it over the sawdust. Let stand until dry then mix with the paraffine oil. Put up in any size carton desired and retail at four times the cost to manufacture.

CEDAR CHEST SUBSTITUTE

This is simple OIL OF CEDAR. You can bottle it under your trade name just as you buy it if you want to sell it in liquid from. Directions: Apply with brush to inside of trunk, box or chest. Two coats are desirable. In tablet from melt quarter pound paraffine and then add 1 quart of the cedar oil. Pour in pans to thickness of quarter inch. Cut up in cakes and put in envelopes. Place envelopes between clothing with the end of envelope torn off so that odor can penetrate through the box and drive the moths away.

WIZARD CLEANING FLUID

This formula will produce a cleaning fluid which is unexcelled for removing grease, spots etc from clothing. It is made as follows: Acqua Ammonia 1 pint, powdered castile soap 10 ounces, powdered borax 4 ounces, saltpetre 2 ounces, rain water 1 gallon. Dissolve the soap, borax, saltpetre by boiling in the water. Stir. Constantly. When the powders are dissolved remove from the fire and strain through a piece of cloth. When nearly cool add the ammonia and bottle immediately. DIRECTIONS, Apply with sponge and rub until spots are removed. Wash off with warm water. For source of supplies see our buyers directory. Put up in glass bottles . Retail 4 ounce size for 25 or 30 cents.

THOMSTER POWDERED HAND KLEANSER

A very superior product entirely different from the many cheap immitations now on the market. It is made as follows: Common washing powder 2 pounds. Powdered borax 1 pound Pummice Stome 2 pounds. Simply mix together thoroughly by sieving several times. In buying the washing powder be sure to get a powder that gives a good lather. It is this powder only that will make the lather so it is very necessary hat you get a powder that lathers well. A little perfume and color may be added if desired. If coloring is used get a liquid Analine color,sprinkle it over the mixed powders and run through the sieve several times again. In perfuming, use TERPINEOL --- add a few drops at a time until the desired scent is obtained. This powder should be put up in sifting top paper cans to hold 6 or 8 ounces and retail for 25 cents. DIRECTIONS, simply sprinkle on the wet hands and rub.

MECHANICS HAND SOAP PASTE

Green soap paste 10 ounces, Pottassium Carbonate 2 & 1/2 drams, Glycerine 1 ounce, Water 13 ounces, Powdered pummice stone 2 & 1/4 pounds. Dissolve the soap and pottassium carbonate in the water in a double boiler . Now add the glycerine and pumice stone. Remove from heat and mix it up thoroughlt with the hands until thoroughly mixed. Add more or reduce the amount of pumice stone to get it thicker or thiner to suit your wishes. Put up in 8 ounce or 1 pound tin cans and retail about four time your cost of making. DIRECTIONS: Wet the hands and rub paste over them. For source of supplies on all engredients, containers, etc see our buyers list.

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PENETRATING LINIMENT FOR HUMANS

Oil Sassafras ..... 1 ounce
Oil Origanum ..... 1 ounce
Menthyl Salicylate ... 1 ounce
Oil Hemlock ..... 1 ounce
Chloroform ..... 5 drams
Tincture Capsicum ..... 1 ounce
Alcohol enough to make 1 pint.

Mix the oils then add the chloroform, tincture capsicum and enough alcohol to make up the pint. Put up in 1 ounce pannel bottles and retail according to cost. Can be colored by suspending 1/2 oz, alkanet root for a day (wrapped in flannel) in the oils before adding chloform, tincture capsicum and alcohol. DIRECTIONS: Rub over pain.

CAPITAL VETERINARY LINIMENT

Solution Caustic Potash	8 ounces
Stronger Amonia Water(26%)	8 ounces
Spirits Turpentine	16 ounces
Oil Origanum	8 ounces
Cottonseed Oil enough to make	1 gallon

Mix solution caustic potash and oil origanum, Shake well, add spirit turpentine and amonia water , lastly add enough cotton seed oil to make 1 gallon andrmix thoroughly by shaking well. Put up in 8 ounce or 1 pint bottles and retail for 50 cents or $1 according to cost of manufacturing. DIRECTIONS: Apply to the affected parts. Secure ingredients from any wholesale drug house. See our buyers directory for one nearest you.

China Cement

Russian Glue .....8 ounces
Water .....4 ounces

Macerate for 4 hours and then dissolve in double boiler and add 6 ounces of acetic acid. Put up in small glass bottles and retail according to cost of making.

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PAN CAKE FLOUR

Mix the following well together thoroughly. Wheat flour 7 pounds. Corn flour 2 pounds. Rice Flour 1 pound . Powdered milk 8 ounces. Powdered sugar 4 ounces. Salt 1/2 oz. Calcium Acid Phosphate 1 & 1/2 ozs. Bicarbonate of Soda 1 ounce. The calcium acid phosphate and the bicarbonate of soda should both be what is known as anhydrous, that is, they should both be dried out and contain no moisture. They should also be ground to a fine powder if not already purchased in that form. It is best to thoroughly mix smaller items together first and then mix these again thoroughly with the larger items. A thorough mixing of all ingredients is absolutely essential. Use ordinary flour sieve for mixing. Secure ingredients as follows. The flours may be had from any milling concern or wholesale grocery -- but generally may be had cheaper from flour and feed houses. Get rice flour from Standard Milling Co. Houston, Texas or any of their brances. Powdered milk from Merrelle - Soule Co., Syracuse NY. Calcium Acid Phosphate from Victor Chemical Wks. NY City. Tell them that you want this for CONTAINERS. Put up in pasteboard boxes. Have net weight on the label and it is also necessary to state the composition of the product as follows: MIXED FLOUR, made of Wheat, corn, rice, milk,Acid calcium, Phosphate, soda,salt, sugar. DIRECTIONS: Flap Jacks, Have the griddle hot before mixing the batter. Mix two even cupfuls of prepared flour with one and one half cupfuls of milk or water and one teaspoonful of melted butter, stir well and bake on a hot griddle. A well beaten egg stirred in improves the cakes. See buyers list for other source of supply. Sell at three times cost of manufacturing.

MARSHMALLOW ICEING

Formula: Glucose 1/2 pound. Granulated Sugar 1/4 pound. Powdered Geletine 1/4 ounce. Powdered Gum arabic 1/4 ounce. Water 1/2 pint. Instructions: Put the gelatine into an earthen or enameled dish and pour over it 3 ounces boiling water. Stir until dissolved. In a separate vessel(enamelled) put the sugar glucose , gum arabic and remainder of the water(hot). First mix the sugar and the gum and then mix this with the glucose, then add the hot water. Put on the fire and cook until it has boiled briskly for from 3 to 5 minutes. Remove from the fire and stir in the gelatin. Beat briskly with egg beater until cold. This will set up to a fine paste, reaching its maximum density in about 6 hours. If wanted heaverier, a little less water may be used. If wanted less heavy, increase the water. On a big scale, a beating machine will be required. This may be had from J. H. Day & Co. Cincinnati, Ohio. For a pure white product, use CRYSTAL "A" Glucose, as used by confectioners. If wanted flavored add vanilla or other flavor to suit when nearly cold. Put up in glass jars. See byers directory for source of supplies.

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LILY WHITE VANISHING CREAM

The smoothest, softest and most satisfying complexion cream ever produced by modern science. Once used, always used. Reatils at 50 cents per 2 oz. jar. Formula: -- Stearic Acid 2 oz. Sodium Carbonate 1/4 oz. Glycerine 2 fluid oz. Distilled water 10 fluid ounces, Distilled extract of witch hazel 9 fluid ozs. Instructions:- Dissolve the sodium carbohate in the water using a double boiler. In another double boiler heat the glycerine and to the glycerine pour the contents of the first boiler. Now melt the steric acid in the empty boiler and when melted pour into the other mixture stirring all the while. Have your fire hot so that the water in the double boiler will be boiling and let it stay on the fire for at least an hour until effervescence has ceased. Stir the mixture frequently. At end of one hour heat the witch hazel and when luke warm pour into the other pan and let remain over fire about five minutes stirring all the while. Now remove from fire and beat thoroughly with an egg beater until the mixture becomes too stiff to use egg beater any longer. You can now beat with a spoon for a few minutes longer until the proper consistency is ohtained.

Liquid Hair Dressing .

Formula:- Salicylic Acid 2 ounces, Tincture Cantharides 2 ounces, Pottassium Carbonate 4 ounces, Boric Acid 2 ozs., Glycerine 2 ounces, Alcohol 4 pints, Water enough to make 1 gallon, Perfume(any scent desired) 4 drams. Instructions: Dissolve the salicylic Acid in the alcohol, add the perfume and tincture Cantharides, Dissolve the boric Acid and Carbonate Potash in one quart water add the glycerine, mix the two solutions and add enough water to make a gallon. Can be colored if desired with a small amount of aniline color. Put up in round bottles with sprinkler tops and retail at 50 cents per 6 oz. bottle. Directions: Rub well into roots of hair. For source of supplies see our buyers directory.

Hair Curling Cream

Formula: Tincture Benzoin 6 drams, Alcohol 5 ozs., Water 20 ounces, Perfume(any scent desired) 1 teaspoonful Instructions: Mix tincture Benzoin and alcohol and perfume then add the water. Directions Dampen the hair with a small quanity before curling the hair. By using the cream the hair will retain the curls a much longer time. Put up in 2 oz. & 4 oz. bottles and retail for 25 & 50 cents according to cost of manufacturing. For source of supplies see buyers directory.

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PERFECTION JELLY POWDERS

Powdered gelatine ..... 1 pound
Powdered Sugar ..... 4 pounds
Powdered Tartaric Acid.. 2 ounces
Oil of Lemon ..... 1/4 ounce

Mix thoroughly. For others flavors use the following instead of lemon oil. Oil Orange 1/4 ounce. Essence Raspberry 1 ounce. Essence of Strawberry 1 ounce. You may color these powders if desired by using 10 grains of aniline of the desired color. DIRECTIONS: Dissolve 5 ounces of Jelly powder in a pint of boiling water by stirring, then set in a cool place until congealed. In manufacturing this product get a box of Jello and see how they pack it and then get your ideas from this. The powders must be kept dry. Secure ingredients from any wholesale drug house. See our buyers directory or the one located nearest you. Retail according to cost of manufacturing. This may vary from time to time.

AUTOMATIC ELECTRO PLATE

Secure very thin SHEET ALUMINUM from the aluminum Co, of America, Pittsburg, Pa. Then cut, or have a tinner cut these sheets in small plates size 2 x 3 & 1/2 inches. In order to give these plates a uniform and attractive appearance they should be stamped with a steel die, any sort of design will do, with name of plate if possible. Retail these plates at three time the cost to you. DIRECTIONS: Use porcelain-enamel vessel(no other kind) in which to immerse silver. Dissolve in vessel one tablespoonful common washing soda to each quart of water and heat to boiling. Place plate in solution and see that the silver article is in contact with the plate while covered with the liquid. Aftere two minutes bath, remove, rinse and wipe dry. Rinse and wipe PLATE after using. Any number of articles may be cleaned at once, but all must be completely covered by the liquid and come in contact with the "Electro-Plate". Use 25 gauge sheet aluminum in making these plate. When selling or DEMONSTRATING, you can use the SAME article or piece of silverware, by tarnishing it each time. You do this by dissolving 10 grains of sulphur in a glass of water, and place article in this solution ten minutes. This tarnishes your article and ELECTRO-PLATE removes the tarnish instantly. Secure stamping dies from New Jersey Aluminum Co, Newark, N.J. Put up in neatly printed envelopes.

FLORIDA TOILET WATER

Toilet water is the chief aid to a woman's charm. The following formula will produce an article that will meet instant favor . Made as follows: Oil Bergamont 5 drams, Oil Lemon 3 drams, Oil Orange 2 drams, Oil Lavender Flowers 3 & 1/2 drams, Oil Cloves 1/2 dram, Oil Cinnamon 1/2 dram, Oil Neroli 1/2 dram, Alcohol 4 pints. Water enough to make 5 pints. Mix the oils in the alcohol and then add enough water to make five pints, filter through filtering paper. Put up in 2 ounce round bottles with long neck and retail for 35 or 50 cents. See buyers directory for source of supplies.

MOSQUITO LOTION

Ammonia Water 4 ounces, Glycerine 2 ounces, Rose water 1 pint Mix well together. DIRECTIONS Apply to the affected parts. Put up in 2 ounce glass bottles and retail for 25 cents. See buyers directory for source of supplies.

DANDRUFF LOTION

Many people are troubled with dandruff and would give anything to be able to get a reliable remedy. We can thoroughly guarantee the following. Quinine Sulphate 30 grains, Tincture Cayenne Pepper 4 drams, Tincture Cantharides 4 drams, Bay Rum 8 ounces, Oil Rose Geranum 10 drops, Alcohol 8 ounces, Water 1/2 gallon. Dissolve the Quine sulphate in the bay rum add the tincture cayenne pepper, Tincture Cantharides, Dissolve the oil Rose Geranum in the alcohol. Mix the two and add the water. Let stand 24 hours and then filter through filtering paper. Can be colored any color desired by using a small amount Aniline color . DIRECTIONS, Rub well into the scalp night and morning. Put up in any size and style bottle that appeals to you. Retail for about 5 times actual cost of making. For source of supplies see buyers directory.

ANTI-CHAP HAND & FACE LOTION

This preparation is very valuable for keeping the face and hands in good condition. Formula -- Quince seed 3 ounces, Alcohol 1 pint, Carbolic Acid 10 drops, Oil Rose 20 drops, Boric Acid 1 ounce, Glycerine 4 ounces, Distilled water 8 gallons, Dissolve Boric Acid, Carbolic Acid and glycerine in the water, add the quince seed to this and let stand two days, then filter through cheese cloth. Add oil Rose to alcohol mix the two solutions thoroughly. Put up in 2 ounce bottles and retail for 25 cents. Larger size according to cost. DIRECTIONS: Apply to the face and hands. For source of suplies for ingredients, bottles etc. see our buyers directory.

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ARTIFICIAL MAPLE SYRUP EXTRACT

Since the price of genuine Maple Syrup is preposterious, there is a great demand for a meritorious artificial syrup, or an extract for making this syrup. The following formula will be found to produce something very superior to the substitutes now on the market. Formula: Vanillin 20 grains, Oil of Anise 1 drop, Oil of Rose 2 drops, Oil of Celery 10 drops. PURE maple Sugar 1 ounce. New Orleans Molasses 2 ounces. Glycerine 1 oz. Alcohol(95%) 3 ounces. Tincture of Fenugreek 4 drams. Water enough to make 1 pint. Instructions: Dissolve the first five ingredients in the alcohol, then the sugar and molasses in about 8 ozs. water. Mix these two solutions, add the other ingredients and water to make the whole measure 1 pint. MIX WELL. This extract must be aged. For this purpose, put it into a clean jug or other container that will exclude the light, and let it stand for four or five weeks in a WARM place, such as the top shelf in a warm room. Shake frequently to be sure that it mixes well and also keep well corked to prevent evaporation. This makes the EXTRACT. To make the syrup dissolve one or two ounces of the extract with 6 pounds of dark brown sugar into a gallon of water over a slow fire. Stir constantly so that it will not burn. See our buyers directory for source of supplies.

Pie Filling

Formula: Cornstarch 1 pound, Finely powdered Gelatine 1 dram Finel powdered Citric Acid 1 dram, Finely powdered Dried orang peel 1 dram Oil of lemon 10 to 20 drops according to strenght desired. Napthol Yellow S. or Bakers's Egg Coloring sufficient. Note , only a trace of coloring is required. Dissolve the color in a little alcohol and spray over about 4 ounces of the starch, dry and combine with the remainder of the starch, ~~then gradually work in the oil of lemon in a mortor, with the citric acid, and gradually work in the oil of lemon in a mortar, with the citric acid,~~ The orange peel should be mixed with the gelatine before combining with the starch. Rub up the oil of lemon in a mortor, with the citric acid, and gradually work in the starch mixture, passing it all through a sieve several times to insure thorough mixing. The orange peel should be ground as fine as flour. The peel, gelatine and combined citric acid and oil of lemon may first be mixed together, then mixed with a portion of the starch, and this portion combined with the remainder. It is very necessary that all ingredients are mixed thoroughly and in the proper proportion. In using the powder is moistened with cold water to form a paste, and then boiling water added and the whole cooked and stirred until perfectly smooth. It will require about three level tablespoonsfuls of the powder to each ordinary size pie. For source of supplies see our buyers directory. See at three times cost of manufacturing.

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PARISIAN BEAUTY LOTION

White Castile soap(powdered) ...90 grains
Lanoline ..... 2 ounces
Powdered Borax ..... 2 drams
Distilled water ..... 1 pint
Oil of Rose or other perfuming oil to suit.

Dissolve the soap and borax in half pint of water. Mix the lanoline with the remainder of the water, which must be HOT. Then, mix the two solutions, shaking well together. While cooling add the perfume oil(% enought to give it a delightful scent) and shake well again. Put up in 4 ounce bottles, neatly labelled, and retail for 50 cents or more according to your cost of making. DIRECTIONS: Apply to the face after washing and drying it thoroughly. For source of supplies see our buyers directory,

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CONQUEROR RHEUMATISM TABLETS.

Salicylic Acid ..... 2 grains
Bicarbonate of soda ..... 2 grains
Capsicum ..... 1/2 grain,
Wine of Cholchicum ..... 1 minim.

The above quanity in each tablet. This is pressed into tablets by the aid of a small tablet machine. Put 50 tablets in a cardboard box and retail at $1. DIRECTIONS: Take one tablet after each meal and one before retiring at night. Secure ingredients at any wholesale drug house. Buyers directory will tell you where the one nearest you is located.

BEAUTY DEPILATORY

Strontium Sulphide ....300 grains
Zinc Oxid Powder .....100 grains
Powdered Starch .....100 grains

Mix thoroughly and reduce to an absolute fine powder. Must be free from all grit. Put up in 1 ounce packages or bottles and retail at three times your cost of making. DIRECTIONS: Take a little of the powder and make into a thin paste by mixing with water and apply a small quanity to superfluous hair. Allow it to remain two minutes and scrape off gently with any blunt instrument. Then apply cold cream. For the following two or three days bath with peroxide of Hydrogen.

MILADY FRECKLE COMPOUND.

This product is in great demand -- especially among women having those unsightly freckles, liver spots and other afflictions of similar nature. Here is the formula, Powdered Alum 1 ounce, Lemon Juice 1 ounce, Rose water 1 pint, Tincture Lavender Compound 6 drams. Dissolve the alum in the rose water and add the lemon juice and perfume. Then filter through filtering paper. Put up in 4 ounce bottles and retail for 50 cents or more if desired. DIRECTIONS: Apply with a small piece of sponge twice daily. For source of supplies see our buyers directory.

HEADACHE REMEDY

The most efficient and simple preparation for this purpose is plain ASPIRIN. We recommend that you buy the aspirin put up in tablets from a reliable pharmaceutical house. One of the best is E.R. Squibb & Sons, New York, N.Y. Write them on a typewriter stating that you want to buy their best grade of aspiring tablets in bulk or put up in packages under your own name. As this is a very large business concern be certain to write in a business like manner or else they will probably pay no attention to your letter. They can supply you the very best preparation cheaper than you could make it yourself. Put these tablets up in a little tin or paste board box and retail about 15 for 25 cents. DIRECTIONS, Take one or two every 3 hours until relieved. To be taken with a little water.

HONEY & ALMOND CREAM

Green Soap 1 ounce, Honey 3 ounces, Glycerine 4 ounces, Olive oil 20 ounces, Oil sweet Almonds 20 ounces, Oil Rose 40 drops Distilled water 4 drams. Instructions: Mix the water the glycerine and honey and dissolve the soap in the mixture. Mix the oils and add them gradually in an interupted stream to the first mixture stirring constantly. DIRECTIONS, First cleanse the skin with soap and warm water and apply a little cream rubbing with the hands. Retail at three times the cost of manufacture. Put up in 3 or 4 ounce glass bottles. See buyers directory for source of supplies.

FRENCH BRILLIANTINE

Oil Vaseline (white) 12 ounces, Glycerine 4 ounces Oil Bitter Almonds 12 drops Oil Rose 4 drops Mix all the oil together shake well and add the glycerine and shake again. Put up in 1 or 2 ounce glass bottles and retail for 25 to 50 cents. Directions; Shake well before using and apply to hair rubbing into roots well.

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MILADY WRINKLE CREAM

An exceptionally meritorious Pomade which will greatly aid in building up the tissues and eliminating wrinkles. Put up in collapsible tubes to retail at 50 ¢ -- a quarter ounce tube would be a nice size.

Powdered White Castile Soap	4 ounces
Lanolin	2 ounces
Borax	2 Drams
Water	1 pint.

Dissolve the soap and borax in half the water. Mix the Lanolin with the other half HOT, and beat well with an egg beater until cool. This should produce a creamy pomade. If too thin -- add more Castile Soap.
DIRECTIONS: Apply to wrinkles with finger tips and massage well into the skin.
Secure ingredients from any wholesale drug House. Secure collapsible tubes fromA. H. Wirtz, Inc. Chester, Pa.

MASSAGE SKIN CREAM

White Wax	1 ounce
Coccanut Oil	2 ounces
Spermaceti	1 ounce
Lanolin	2 ounces
Oil of Sweet Almonds	(4) ounces.

Melt the above in a double boiler porcelain dish. When melted remove from the fore and add --

Orange flower water	2 ounces
Tincture of Benzoin	6 DROPS

Beat this mixture thoroughly until creamy
If you desire to give your massage cream a deligate Pink color add a little solution of carmine until the desired shade is obtained. This is added when above mixture is nearly cool.
Put up in Glass or Opal Jars. Secure these from Swindell Bros. Baltimore, Md. Secure ingredients from Any Wholesale Drug House. Coloring from WM. J. Bush CO. 100 Williams St., New York City.

In selling your preparation see what other manufacturers are doing. Always judge your selling price by the cost to manufacture. As a general rule sell at retail from three times the cost of production.

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WILD CHERRY COUGH SYRUP

For a fast selling winter and spring seller nothing could be better than this efficient preparation. Made as follows:

Syrup Wild Cherry ..... 1 pint
Ammonium Chloride ..... 6 drams

Instructions: Dissolve the ammonium chloride in the syrup wild cherry. Put up in 2 ounce panel bottles and retail for 25 or 30 cents. Larger sizes may also be sold . Judge your price by the cost of making . DIRECTIONS. Adults, 2 teaspoonfuls in water every four hours. Children in proportion.
Secure ingredients from any wholesale drug house. See buyers directory..

CATARRH REMEDY

This is also an excellent remedy that sells good all the time but especially during the winter and spring months.

Camphor ..... 1 dram
Menthol ..... 2 drams
White Petroleum Oil ..... 1 pint.

Instructions: Rub camphor and menthol together in a mortor until they liquify then gradually add petroleum oil stirring until well mixed.

DIRECTIONS; Spray nose and throat morning and night, using oil atomizer.

Put up in 2 oz. Bottles and retail for 25 or 35 cents.

Secure Ingredients from any wholesale drug house. For the location of the one nearest you consult our buyers list.

Others have made money with similar preparation and you can do the same thing yourself if you put a little push in your business.

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Princess Hair Tonic

There is always a good demand for a meritorious Hair Tonic

Here'Vs the formula: Boric Acid 4 ounces. Resorcin 1/2 oz. Salicylic Acid 1 ounce Glycerine 2 ounces Bay Rum 2 quarts Tincture Cantharides 2 .. ounces Oil Bergamont 2 drams Oil Lemon 3 drams Water to make 1 gallon.
Mix Tincture Cantharides with Bay rum add oil Bergamont Oil Lemon then shake well . Now add Salicylic acid shake well again. Dissolve Boric Acid and resorcin in 1 quart of water add Glycerine, mix the two solution together and add enough water to make 1 gallon. Let stand twenty four hours then filter through filtering parer. Ask your druggist how to do this if you do not know. He will show you when you buy the filtering paper from him.
Put up in any style or size bottle that appeals to you. Retail at about five times the actual cost of manufactur. Write Illinois Glass Co. Alton Ill for their catalog showing the various styles of bottles Secure ingredients from Henry Gilpin Co. Baltimore, Md. or any wholesale druggist. DIRECTIONS: Apply to scalp rubbing it well into the roots of the hair every other day until dandruff dissapears then use twice a week. Secure labels and cartons from Chicago Box & Label Co. Chicago or Payne Standard Co Dover, NJ.Sprinkler Tops from Consolidated Fruit jar Co New Brunswick, N.J.

IDEAL SHAMPOO POWDER

This powder goes well with the hair tonic . Make it as follows: Powdered Borax 3 pounds Powdered Castile soap 1 & 1/2 pounds Potassium Carbonate 1/2 pound Oil of Lavender or Oil of Rose Geranium 3 drams.

Rub the oil into the borax by distributing oil over borax and rubbing through the hands, then mix this with the other ingredients by sieving through a flour seive several times. Put one ounce of powder in waxed tissue paper. Each packet makes one luxurious shampoo. Place five or six packets in a neatly printed carton to retail at 5¢ cents. Could also be sold at ten cents per packet.
DIRECTIONS: Dissolve contents of packet in pint of hot water Massage well into the scalp. Rinse thoroughly with terid water. Secure ingredients from any wholesale druggist. Secure printed envelopes and other printed matter from Mail Order Printed Co. 3125 Wentworth Ave., Chicago, Ill Mention the fact that you are a client of mine when buying and you will receive prompter attention.

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FIG LAXATIVE SYRUP

Many fortunes have been made with good laxatives. We highly recommend this one. Put it up under your own trade name. Formula: Senna 14 ounces, Coriander 6 ounces, Figs 24 ounces, Tamarinds 18 ounces, Cassia pulp @ 18 oz, prune 12 ounces. Ext. of Licorice 1 & 1/2 ounces, Spirit peppermint 1 & 1/2 ounces. Water 1 gallon. Brown sugar 10 pounds. Instructions: Crush the senna, coriander, figs, tamarinds, cassia pulp and prunes small, boil gently for half an hour in the water, then cool . Add Ext. Licorice, spirits peppermint and sugar , stiring until sugar is dissolved. Put up in 4 oz. pannel bottles and retail at three times the cost of making. DIRECTIONS; 1/2 to 2 teaspoonfuls according to age. For source of supplie see our buyers directory. Practically all ingredients can be had from any wholesale drug house as cheaply as anywhere else,

SHAVING CREAM:

It is needless to tell you what a great demand there is for a truely meritious shaving cream. All men need it . Formula: Castile soap 8 ounces. Spermaceti 2 ounces. Rose water 1 liquid ounce. Simmer the above together until a jelly is formed, put in a mortar and add 1 ounce(dissolved in a minimum of water) granulated gelatin. Carbonate of potassium 1 ounce and the whites of four eggs. Mix and perfune with essential oil of almonds using just enough of same to get the desired scent. DIRECTIONS: Wet face with warm water , squeeze out half inch of cream and work up with brush. This cream to be put up in collarsible tubes. See buyers directory for source of supplies.

COCOA BUTTER FACE CREAM:

Cocoa Butter 3 & 1/2 ounces. White wax 1 ounce. Spermaceti 4 ounces, alum 1 dram, Rose water 1 fluid ounce and 5 drams. Oil sweet almondsc4 ounces. Melt the cocoa butter, white wax and spermaceti together at a moderate heat, add the oil of almonds and stir. Continue the heat until the mixture is uniform then dissolve the alum in the rose water and warm. Remove heat and add the rose water stirring the mixture rapidly and continously until it congeals and becomes of uniform consistency. Put up in 2 oz. oval jars and retail for 50 cents or more according to your cost of raw materials. Directions: Wash face with warm water and apply at night before retiring.

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PERFECTO KIDNEY & BLADDER REMEDY.

Regulates the kidneys and Bladder so that they will perform their functions properly.

Alcohol(95%).....	8 ounces
Fluid Extract Buchu.....	8 ounces.
Fluid Extract Pareira....	4 ounces
Fluid Extract Stone Root.	4 ounces
Acetate potash.....	4 ounces.
Simple Elixir to make 1 gallon.	

Mix and filter. Put 8 ounces in a bottle and retail at $1. To cheapen the cost to manufacture add water. You could add one gallon of water to two gallons of the above mixture, and still have an excellent remedy.

DIRECTIONS - 1 teaspoonful to a tablespoonful three or four times daily.

To secure alcohol for manufacturing purposes see your postmaster. Ask him where to find the nearest Internal Revenue Commissioner or write to Internal Revenue Commission, Washington, D. C. for permit to buy and use alcohol.

Bottles from Whitall Tatum Co. 46 Barclay St, N.Y.City.
Or Illinois Glass Co., Alton, Ill.

Labels from Fenton Label Co., Phil. Pa.

Ingredients from Your nearest wholesale drug House.

If you do not wish to manufacture this preparation yourself write to Devore Manufacturing Co. 274 No. High St., Columbus, Ohio. and ask them to quote you price on putting up this preparation under your own name. They will be able to give you a very low price and this is an excellent way to get a start without investing much capital. Then after you have your business going good you can be in making the preparation yourself.

Secure Cartons from Chicago Label & Box Co., Chicago, Ill.

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IDEAL TOILET WATER & AFTER-SHAVE LOTION

An after shave lotion that not only cools and soothes the skin after shaving but an excellent toilet water for ladies as well. Here is a product that will positively give satisfaction to every user and every man and every woman is your prospective customer.

Menthol	1 dram
Boric Acid	2 1/2 ounces
Glycerine	5 ounces
Alcohol(95%)	5 quarts
Water to make	5 gallons.
Oil Rose Geranium or any other perfume you desire	1/2 ounce.

Put menthol in 5 gallon glass litha water bottle pour in the alcohol add the boric acid, perfume oil and glycerine. Now shake well until everything is thoroughly dissolved. Lastly add water to make 5 gallons. Now filter through filtering paper to get it clear. Add in any desired coloring matter. Green makes the best appearance. You can use any amount of coloring you wish. A little gives a light shade while to secure a deeper color simply add more coloring. When you buy the coloring the seller will give you the amount to use. Put this preparation up in 4 ounce Toilet water bottles and retail for 50 cents. Get up an attractive label and originate an original trade name. DIRECTIONS:- Apply after shaving rubbing it in with the hands. For ladies a tablespoonful placed in the bath makes it very refreshing. Secure all ingredients from any Wholesale Drug House or write direct to Calvert Drug Co. Balt. Md. Bottles from American Glass Works, Richmond, Va. Sprinkler tops from Consolidated Fruit Jar Co. New Brunswick, N.J. Labels from Fenton, Label Co. Phil. Pa. You can make arrangements to buy alcohol by applying to the Fereral Prohibition Commission in your district. Ask your local Postmaster where he is located. Write Synfleur Scientific Laboratories for their prices on perfumes.

WONDA MACHINE OIL

This is one of the best machine oils that can be had. Used wherever a high grade oil is needed. For guns, sewing machines, clocks, typewriters etc. Here is the formula:- SPERM OIL 3 parts. Kerosene Oil 1 quart. Simply mix together. Secure Sperm Oil from your nearest wholesale druggist: Kerosene oil from your grocer or branch of Standard Oil Co. Put up in bottles same size as 3 in 1 oil. Secure bottles from Illinois Glass Co. Alton, Ill. Labels from Fenton Label Co. Phil. Pa. Cartons from Chicago Label And Box Co., Chicago.

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LIQUID COURT PLASTER

Collodian	1 quart
Venice Turpentine	4 ounces
Castor Oil	40 drops

Mix well and when the Venice turpentine is dissolved put up in two dram bottles . Retail according to cost of making. DIRECTIONS: Wash out cut with warm water and then apply Liquid court plaster. If a large place use a little piece of absorbant cotton. Buy ingredients from your nearest wholesale druggist.

Vapor Jelly for Inhaling

White Petrolatum	1 pound
Menthol	6 drams
Thymol	10 grains
Eucalyptol	3 drams

Melt the petrolatum in a double boiler, add the Thymol and menthol, stirring until dissolved. When bearly cold add the Eucalyptol. Put up in one or two once collapsible tubes with nosel attached. Retail at 25 or 35 cents according to cost of manufacturing. DIRECTIONS: Squeeze a small bit of jelly into nose and inhale slowly and deeply. For source of supplies see buyers directory. Ingredients may be had at any wholesale drug house.

MAGIC HEALING OINTMENT

Beeswax	1 pound
Venice Turpentine	1 & 1/2 pounds,
Petroleum	1 & 1/2 pounds.
Balsam Fir	10 ounces.

Melt all together with a slow heat, stirring until all are thoroughly mixed. Put up in 2 oz. neatly labelled tin boxes and retail at 25 cents or more according ~~you~~ to your cost of making. DIRECTIONS: Apply salve to bruise, sore, swelling, etc. and bind with a cloth or place a small patch over same holding it in place with adhesive tape. Secure ingredients from any wholesale drug house. See buyers directory for the one nearest you.

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MUSTARD OINTMENT

White Ointment	1 pound
Lanolin	4 ounces
Paraffin Wax	2 ounces
Oil of Mustard	1 & 1/3 drams

Melt the paraffin with the petrolatum, add the lanelin and mix well. Remove from fire and stir until nearly cold, then add the oil of mustard and mix thoroughly. A little perfume oil may be added if desired. Put up in jars and retail at four times cost of making. The strenght of this mixture can be varied by using more or less of the oil of mustard. Either the true or the artificial oil may be used. The later is cheaper. DIRECTIONS for use: Apply as any other ointment rubbing well into the skin. Then cover with soft cotton cloth. For source of supplies see our buyers directory. All ingredients may be secured from any wholesale druggist.

MAGIC STRAW HAT CLEANER

Formula: Sodium Bisulphite 10 ounces, Tartaric Acid 2 ounces, Powdered Borax 1 ounce. Instructions: Mix together by sieving. Put up in envelopes or cardboard boxes to retail according to cost of manufacturing. DIRECTIONS: Dissolve 2 heaping teaspoonfuls of powder in half glass water and apply with an old tooth brush or sponge to the hat to be cleaned. Rinse off with clear water. Remove band from hat before cleaning

SNO -White Shoe DRESSING.

An entirely new idea in a high-grade shoe dressing. A product which will sell to every person wearing white canvass shoes or slippers. Formula:

Powdered Talc (unscented)	1 pound
Powdered Chalk	2 ounces

Mix well together and put up in small cartons or attractively printed envelopes. The above quamity should produce about 16 packages. Retail at 10 cents each.
DIRECTIONS: Simply mix the desired quanity with water and apply to shoes with flannel cloth or brush.
This product may also be manufactured in cake or liquid form by simply adding water to the above until you secure the proper consistency.
Secure ingredients from any wholesale drug house. See our buyers directory.

THOMSTEE EGG TONIC FOR POULTRY

Ground Oyster Shells	24 ounces
Calcium Carbonate	4 ounces
Calcium Phosphate	4 ounces
Capsicum	1/2 oz.
Sulphur	1 oz.
Black Pepper	4 ozs,
Asafetida	1/2 oz.
Venetian Red	1/2 ounce.

Mix the above thoroughly by sieving. Put up in neat paper cartons and retail at four times cost of manufacturing. DIRECTIONS: Use a teaspoonful to quart of feed. In winter feed every day and preferably give the food warm. Secure ingredients from any wholesale drug house. See buyers directory.

SUPERIOR ODORLESS DISINFECTANT

Calcium Chloride	4 parts
Zinc Chloride	5 parts
Manganese Chloride	3 parts
Water	69 parts

Fill in cans to retail at 25, 50, & $1 according to cost of making. DIRECTIONS: Simply sprinkle a little of the liquid around the places to be disinfected using a spray. Secure ingredients from any wholesale drug store. See buyers directory.

"SHINE-IT" Polishing Biskit.

Manufactured as follows: Take blue or yellow clay and dry it thoroughly. See that the clay is smooth, free from sand and grit. After dry, powder it, and run through fine sieve several times to remove all grit. Now take a quart of warm water and dissolve a tablespoonful of concentrated lye in it and then dissolve one ounce of ammonia . Mix this solution with sufficient clay to make a thin paste. Now, take wood or coal ashes, powder very finely and sieve to eliminate all grit. Now mix enough powdered ashes with above paste to form a dough. Mould the mass in bricks , any size, and dry in warm place for several days. Place wrapper around product and it is ready for market. DIRECTIONS: Take a damp cloth and run cake, then rub the article to be polished. Retail according to cost of making.

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MILADY EXQUISITE PERFUME.

Heliotrope Perfume.

Essence of Jasmine	4 ounces.
Essence of Rose	2 ounces.
Essence of tube-rose	2 ounces.
Sprit of ylang ylang	7 drs.
Tincure of Civit	6 drs.
Tincture of Musk	1 dr.
Heliotrophin	50 grs.
Coumarin	20 grs.
Alcohol sufficient to make	16 ounces.

Mix and dissolve.

LAVENDER PERFUME:

Spirit of Lavender	10 ounces.
Essence of Rose	2 ounces
Alcohol.4	4 ounces

Mix all together thoroughly.

VIOLET PERFUME:

Essence of violet	8 ounces.
Essence of cassie	4 ounces.
Spirits of Orris	2 ounces.
Spirit of Rose	1 ounce.
Spirit of Almond	1 dr.
Tincture of Civet	1/2 ounce.
Tincture of ambergris	1/2 ounce.
Alcohol	1 ounce.

Mix all thoroughly together.

Secure ingredients from
Wm. J. Bush Co. 100 Williams St., New York, N.Y.

Bottles from, Illinois Glass Co., Alton, Ill.

Labels from, Payne Standard Co., Box 121, Passaic, N.J.

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THOMSTEE FLY PREVENTATIVE
For Horses & Cattle.

This is a meritorious veterinary specialty in great demand. It protects horses and cattle from flies and other insects. The form la is as follows .

Crude Oil	1 gallon
Crude Carbolic Acid	2 ounces
Oil of Tar	4 ounces
Creolin	4 drams

Mix well together and put up in pint cans to retail at 50 cents. DIRECTIONS, Use as a spray. This may be diluted with water -- about one or two tablespoonfuls to each pint of water. Shake thoroughly. For source of supplies see buyers list.

THOMSTEE HOG CHOLERA REMEDY

This is recommended by the United States Department of Agriculture. Formula:

Wood Charcoal	4 ounces
Sulphur	4 ounces
Sodium Sulphate	4 ounces
Black Antimony	4 ounces
Sodium Chloride (salt)	8 ounces
Sodium Bicarbonate(cooking soda)	8 ounces
Sodium HypoSulphate	8 ounces.

Instructions: Reduce to a powder and mix well. Sieve in order to have ingredients thoroughly mixed. Put up in 1 pound packages and retail for 50 cents or one dollars according to cost of manufacturing.
DIRECTIONS: Give a large tablespoonful for each 200 pounds of animal, should be given once daily with food.
Secure ingredients from your nearest wholesale druggist.
You can judge the size and style of package by studying the advertising and products of similar manufacturers.

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ALMOND FACE CREAM

An ideal toilet specialty that is in constant demand by all women. Equal to any similar product on the market.

Almond Oil	500 grammes
Spermaceti	50 grammes
White Wax	35 grammes
Castor Oil	06 grammes
Rose water	150 grammes
Oil of Rose	2 grammes
Oil of Geraniun	2 grammes

Secure a double boiler and melt the spermaceti and wax When melted add the almond oil. When the mixture looks clear remove from the fire. Now add the castor oil stirring all the while. Next add the rose water continuing to stir thoroughly all the while. When nearly cool add the perfume. Of course you could substitute another perfume if you desired. Retail at 50 cents per 2 oz. jar. $ecure jars from Swindell Bros. Glass Works, Balt. Md.
DIRECTIONS:- Rub into the skin before retiring at night and wash face thoroughly the next morning.
Secure ingredients from any wholesale drug House. Secure perfune oils from Wm. J. Bush Co, 100 Williams St, N.Y.City. Secur labels from Fenton Eabel Co. Phil. Pa.

MILK OF ROSES

This makes an excellent complexion wash. Will appeal to every woman. Each sa,e means a satisfied customer for you and you should soon be able to build up a nice business.

Rose water	2 1/2	pints
Rosemary Essence	1/2	pint
Tincture of Styrax	2	ounces
Tincture of Benzoin	2	ounces
Spirit of Rose	1/2	ounce

Simply mix all ingredients thoroughly.

Secure ingredients from Wm. J. Bush Co., 100 Williams St, New York City. Put up in neat toilet water bottles and retail at three time the cost of making. Secure fancy bottles from Illinois Glass Co. Alton, Ill.
Secure neatly printed labels from Lambooy Label and Wrapper Co. Kalamazoo, Mich.

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PEPO TOOTH POWDER.

This tooth powder is equal to any on the market. Make up a small quanity for use at home and see for yourself it superior merits.

Prepared Chalk	3 pounds
Powdered Castile Soap	1/2 pound
Powdered Orris Root	1/2 pound.
Powdered Sugar	1/4 pound
Oil wintergreen	4 drams
Oil Peppermint	2 drams

Reduce the prepared chalk to powder by rubbing it between the hands then mix other powders with this and pour over it the oils, mix all well by seiving - an ordinary flour sifter is very good for this purpose. Put up in 2 ounce cans or wide mouth bottles and retail for 35 or 50 cents. Directions: Sprinkle a small quanity on tooth brush and brush teeth thoroughly. It is best to wet the brush first. Secure cans from American Can Co. New YOrk and Chicago. Wide mouth bottles from Whitall Tatum Co. 46 Barclay St., New York, N.Y.vLabels and cartons from Chicago Label and Box Co. Chicago.

Borated Talc Powder

A good talcum powder is always in demand and you will find this an excellent product. Make it as follows:-

Powdered Talc	2 pounds
Powdered Carbonate Magnesia	4 ounces
Boric Acid	1 1/2 ounces
Oil of Rose or any other Perfume Oil	10 drops.

Mix the powders together and pour over these the oil. Mix thoroughly by seiving several times. An ordinary flour sifter can be used.
Put up in two or three ounce tall cardboard cartons or cans Secure these from Chicago Label and Box Co. Chicago, Ill. Secure Perfume Oils from Wm. J. Bush Co. 100 Williams St. New York City. Other ingredients from any wholesale druggist. If you want you can use tin cans . Secure these from American Can Co. Branches everywhere. N.Y. City Headquarters.

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THOMSTEE STOCK FOOD

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A scientific food which will add a tonic and alternative for horses, cattle, sheep, hogs etc. It regulates the entire system. Formula: - Powdered Gentian 10 ounces, Powdered Ginger 10 ounces, Common salt 20 ounces, Powdered Sulphate of Iron 1p ounces, Saltpetre 5 ounces, Sulphur 10 ounces, Black Antimony 2 ounces, Powdered Fenugreek 20 ounces, Powdered Charcoal 5 ounces, Sulphate of Soda 10 ounces, Powdered oil cake 15 pounds. Instructions: Have all ingredients in fine powder, mix well, and put up in packages of 3, 5, and 10 pounds also in 25 and 50 pound wooden pails. As the price on this increases and decreases, it will be best for you to study the advertising, product, etc of other stock food concerns, so you can get an idea as to size of package, price etc. DIRECTIONS: For horses, feed a tablespoonful with other feed once or twice daily. For cattle 1 & 1/2 tablespoonfuls. SECURE ingredients from any wholesale drug house. See our buyers directory for full source of supplies on catons, labels etc. and list of wholesale drug houses.

THOMPSTEE STOCK DIP

This is a necessity among stickmen -- an effective remedy for all parasitic diseases, and an excellent spray for poultry houses. Formula:- Bicarbonate of soda 100 pounds, Park-Davis KRESO 2 pints, Oil of Tar 4 ounces. Instructions: Mix 25 pounds at one time, by laying the soda on a large sheet of paper, after sieving several times, then to each 25 pound batch, spray 8 ounces of the KRESO and Tar which have previously been mixed. In this manner prepare the entire batch, then run through a sieve several times and put up in one-half poun, one pound and five pound perforated paper cans. Be sure to mix thoroughly by sifting and stirring around with a stick or spoon. Retail at 50, $1, or more according to size. Judge selling price by cost of manufacture. Usually you want to retail from three to five times the cost of making keeping in mind the price your competors are charging for similar products. Secure ingredients from any wholesale drug house or you can get the KRESO direct from Park Davis Co., Detroit , Mich. See buyers directory for full source of supplies.

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SUPREME BAKING POWDER

This is one of the best baking powders that can be made.

Pure Cream Tartor.....	3 pounds
Sodium Bicarbonate (Baking Soda).....	1 1/2 pounds.
Corn Starch.....	1 1/2 pounds.
Tartaric Acid.....	1 ounce.

Mix thoroughly by sieving. Put up in 1/2 pound or pound cans and retail according to cost of raw materials. DIRECTIONS:- Use two teaspoonfuls to one quart of flour. Secure ingredients from your nearest wholesale Druggist excepting in the case of corn starch. Secure this from Any wholesale grocer. Secure Cans from American Can Co. New York and Chicago. Labels - Fenton Label Co. Phil. Pa.

WORCESTER SAUCE

This produce will find a sale in every home. It's merits will make it a steady seller.

Shallots.....	14 ounces
Garlic.....	6 ounces
Tamarinds.....	14 ounces
Cloves.....	2 1/2 ounces
Anchovies.....	1 1/2 pounds
Capsicum.....	2 ounces
Sugar.....	2 1/4 pounds.
Oil of Lemon.....	1/2 ounce
Vinegar(Best grade).....	2 1/2 gallons
Soy.....	3 1/2 pounds

Mix all well together and let stand in a dark place for two months. Keep covered tightly and every week give it a thorough shaking. To market put up in glass bottles similar to those on the market now. Secure these bottles from Whitall Tatum Co. 46 Barclay St., New York City.

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MILADY NO-ODOR DEODORANT

This product is in great demand among women. It absorbs the odor produced by perspiration, particularly in the armpits. Formula: Carbonate of Magnesia 1 pound, Oxide of Zinc 2 ounces, Boric Acid 4 ounces, Salicylic Acid 20 grains. Oil of Rose to suit. Instructions: Reduce to the finest possible powder and mix well by sieving several times. In perfuming you may use any scent desired. Simply ad a few drops at a time until the desired scent is obtained. DIRECTIONS: A small quanity powdered under armpits or other parts of the body will destroy all objectionable odors arising from perspiration. Put up in sifted top paper cans with a neat label. Retail for 25 or 35 cents according to cost of manfacturing. Secure ingredients from any wholesale drug house.See buyers directory for the one nearest you.

WITCHHAZEL LOTION

This specialty wins instand favor everywhere. Good for chapped hhands, sunburn etc. Removes soreness and helps heals abrasions and cuts. Formula: Quince Seed 1 ounce, Boric Acid 1 dram, Benzoic Acid 1 dram, Glycerine, ~~1 pint~~ 1 pint, Alcohol 1 pint, Oil Rose Gerainum 1 ounce, Witch hazel enough to make 1 gallon. Instructions: Dissolve boric acid and Benzoic acid in half gallon witch hazel add quince seed and let stand half day. Strain through cheese cloth and add glycerine and alcohol in which the oil Rose Gerainum has been dissolved. Transfer to gallon jug and add enough witch hazel to make a gallon. Put up in 2 oz. bottles and retail for about 25 cents. Secure ingredients from any wholesale drug house. DIRECTIONS: Apply the same as any other lotion.

TOILET AMMONIA

Ammonia water 10% One quart, Rose water 1 quart, powdered orris root 4 ounces, Green aniline color to suit. Instructions: put four ounces orris root in a gallon jug add the ammonia water and rose water. Let stand a week and then filter through filtering paper. Now add enough aniline color to give it a good greenish color. Put up in regular household qmmonia bottles with rubber stopper. Retail at 25 or 35 cents according to cost. Secure ingredients from any wholesale drug house. See our buyers directory for the location of the one nearest you. Consult buyers directory for other sources of supply.

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Dental Tooth Paste

As every man, woman and child should use a dental preparation you can readily see the enormous field you have ahead of you if you manufacture an efficient tooth paste. The following formula makes an article of expeptional merit. Formula:

Precipitated Chalk	22 ounces
Powdered Castile Soap	4 ounces
Powdered Orris Root	6 ounces
Oil Wintergreen	1 dram
Sacchrin	15 grains

Instructions: Mix well together and run through sieve several times. Then add enough of this mixture to make a thick paste by using a solution composed of 12 ounces glycerine mixed with 2 ounces of water. Put up in collapsible tubes and retail for 25 to 50 cents according to cost . DIRECTIONS. Wet tooth brush and spread 1/2 inch of paste on it. Brush teeth with a rotorary motion. For source of supplies see our buyers directory.

WALNUT HAIR DYE

Formula:

Green Walnut Hulls	1 pound
Powdered Alum	1 ounce
Rose water	4 ounces

Instructions: These should be rubbed up well together in a mortor. Press the juice through cheese cloth and add 1 ounce of alcohol to each three ounces of juice. Let stand for four or five days and then filter through filtering paper. DIRCETIONS: Shampoo scalp adding a teaspoonful of cooking soda to the water to remove dirt and oil. Rinse hair well with clear water. Pour a little stain in a saucer, then apply to the hair with a tooth brush. Brushitt from the roots to the end of the hair. Stains can be removed from the hands by rubbing with a piece of lemon. Put up in small glass bottles to retail at three or four times the cost of manufacturing. For source of supplies see our buyers directory.

Many good fortunes have been made with preparation not one half as meritorious as this and if you are looking for something excertionally good we recommend this hair dye as being ideal.

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MILADY COLD CREAM

A meritorous cold cream is always in demand . Add this to your line of toilet preparations.

White Mineral Oil	96 ounces
Rose Water	53 ounces
Spermaceti	12 ounces
White beeswax	32 ounces
Borax	1 ounce.

Melt the spermaceti and wax together and add the mineral oil. Heat the rose water in a separate vessel and dissolve the borax in it. Raise the temperature of the rose water and borax solution to the same temperature as the melted waxes & oils then mix them. Whip with an egg beater until nearly cold then add any perfume that may be desired. DIRECTIONS for use. Wash face clean with warm water and apply at night before retiring. Secure ingredients from any wholesale drug House. See buyers directory.

ANTISEPTIC & HEALING POWDER

A very superior product which will sell on it's merits alone. Formula: Boric Acid 1 lb. powdered alum 1/2 oz. Mix well together by sieving. Put up in envelopes or paper cans with sifter tops. DIRECTIONS: To use as a solution -- a vaginal douche, gargle, bathing wounds, etc. -- a table spoonful dissolved in a pint of hot water. Secure all ingredients from your nearest wholesale druggist. Sell at four or five times cost of putting up.

LIQUID CORN REMOVER

Formula: Extract Indian Hemp 160 grains, Salicylic Acid 2 ounces, Flexible Colodion enough to make 1 pint. Dissolve the salicylic acid in colodion, now add a small quanity with Indian hemp, rub this up and gradually add the balance of colodion in which is dissolved the salicylic acid. Mix thoroughly. Put up in 2 dram homeopathic vials and retail for 25 or 30 cents. Directions: Paint corn every night for a week, soak feet in hot water and remove corn. Some corns will not take over two or three nights. Apply with brush and be careful not to apply over skin not affected with corns. Secure ingredients from nearest druggist. See buyers directory.

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MARVELOUS EZEMA REMEDY

This formula produces one of the best preparations on the market. It has cured many cases of Ezema to my knowledge where the attending Physician has failed.

Salicylic Acid.....	1/2 ounce
Powdered Zinc Oxide...	6 1/4 ounces
Powdered Corn Starch...	6 1/4 ounces
Oil Code.....	1 1/4 ounces
Petrolatum.....	12 ounces
Oil Methyl Salicylate..	1 ounce

Secure a glass or marble slab about eighteen square inches, weigh and salicylie acid, zinc oxide and corn starch mix these together with knife or druggist spatula. Weigh out Petrolatum and incorporate with Oil code by using knife or spatula then gradually add the mixed powders rubbing it out smooth. Put up in 1 ounce tall opal jars to retail at 50 cents or 3 ounce opal jars to retail at $1. Secure Opal Jars from Swindell Bros Glass Co. Baltimore, Md. Secure ingredients from Any wholesale drug House. Secure Labels from Fenton Label Co. Phil. Pa.

GLASCO EGG PRESERVER

Eggs properly put up with this formula in May or June when eggs are plentiful will be found in good condition the following December. Here is the formula:-

Solution of Sodium Silicate

Secure any quanity you desire from any wholesale druggist and put up in quart bottles to retail at 35 to 50 cents according to what it cost you.
DIRECTIONS:- Mix one quart of Egg Preserver with 10 quarts water. Pack eggs in porcelein jar or keg and pour over eggs until entirely covered with the liquid. It is better to boil the water before using and allow to cool. This will kill all the germs that may be in the water. Be sure the water is cool again before using.
Secure Bottles from Illinois Glass Co. Branches everywhre. Headquarters Alton, Ill. Labels from any printer or direct from Fenton Label Co. Phil. Pa.

LAXATIVE HERB TABLETS

The following formula produces an A-1 Herb laxative tablet.

Powdered Socrotine Aloes	1 & 1/2 grains
Powdered Rhubarb	1 & 1/2 grains
Powdered Capsicum	1/2 grain
Extract Licorice	1 grain
Extract Gentian	3/4 grain

The above quanity makes one tablet. In quanities these figures should be multiplied accordingly. For making these tablets secure a small tablet making machine. See buyers directory. Retail at four times your cost of manufacturing. Put up in small glass bottles or neat cardboard boxes. DIRECTIONS: One tablet before going to bed.

LAUNDRY SHEET BLUING

Pure Indigo	1 ounce
Chinese Blue	1 ounce
Oxalic Acid	1/2 ounce
Lump Sugar	2 ounces
Boiling water	1 & 1/2 pints

Crush all the first four small and dissolve in the water. To get a perfect solution it may be necessary to boil all gently together for a few moments. Cut pieces of very common white paper - cheap newspaper stock and soak in the solution. Take out and hang up to dry and when nearly dry iron out with a warm flat iron. DIRECTIONS: Use one sheet for ordinary size washing. Put up half dozen sheets in a neatly printed envelope and retail at three or four times your cost of making. Secure chemicals from any wholesale druggist. See our buyers directory.

POWDERED FIRE EXTINGUISHER

Bicarbonate of Soda 12 pounds, Common salt 10 pounds, Sulphate of soda 3 pounds, Chloride of calcium 3 pounds, Instructions: Mix all together and fill into cardboard tubes about 15 inches long and 2 & 1/2 inches in diameter. Label these with an attractive label, giving directions how to use in case of fire, etc. DIRECTIONS: Hang on hook in convenient place. In case of fire pull tube from hook, detaching the can from the top of tube, and throw the powder at base of flame, which will extinguish the blaze almost instantly. Retail at three times your cost of making. Secure chemicals at your nearest drug house. Tubes from St. Louis Paper box and tube Co. St. Louis, Mo. or N.Y.Paper Box Co. 34 West St. N.Y.C.

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EGYPTIAN FACE POWDER

A formula which will produce a complexion powder equal to any now on the market. Three shades. White, Flesh & Brunette.

WHITE: --

Oxide Zinc	1 pound
English Precipitated Chalk	6 pounds
Pure Powdered White Talcum	1 pound
Powdered corn starch	2 pounds
Extract of Jasmine	1 ounce
Extract of Musk	1/4 ounce
Extract of Orange Blossoms	1 ounce.
Extract of Cassia	1/4 ounce.

Mix all powders above intimately. Then mix the perfumes and to a small quantity of the powder add the perfume by sprinkling over the powder and mixing well. Then mix the remainder of the powder with the perfumed part and sift all through a 100 mesh bolting cloth or very fine hair sieve. One point of highest importance is to have the materials in a uniformly fine powder and free from all grit and umps. In buying materials mentioned, be sure to secure the best grades -- especially the white talcum, this must be absolutely free from grit and not give a gloss when rubbed over the hand.

BRUNETTE: --

Precipated Chalk	1 pound
Orris Root(finely powdered)	6 ounces
Zinc Oxide	1 pound
Perfume to suit.	
Carmine #40	2 1/2 drams.
Burnt Umber (powdered)	to give the desired tint.

FOR PRODUCING A FLESH TINTED POWDER:-- To white powder as first formula, add sufficient carmine #40 to give the desired tint. About 4 drams to each 10 pounds of powder is the usual quanity used. After carmine is added, sieve several times until the tinting is flawless.
SECURE face powder boxes from New York Paper Box Co., 34 West St., N.Y. City. The William Koehl Co. Jamestown, N.Y. They also furnish lithographed labels, or, the boxes already printed and lithographed, just as you desire.
Secure Talcum powder from W. B. Daniels, 252 Front St., N.Y. City or Wallace C. Dunn, 180 So., St., N.Y. City.
Secure other ingredients except perfume oils from any wholesale drug house. Secure ferfume oils from Wm. J. Bush Co. 100 Williams St. N.Y. City.
In selling your product judge the selling price by the cost to manufacture. Also see what other manufacturers are doing and act accordingly trying to improve upon them in every way possible.

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